



South African Revenue Service

RFP30-2017 QUESTIONS & ANSWERS

DATE 12 MARCH 2018

RFP 30/2017: QUESTIONS & ANSWERS

	QUESTIONS	ANSWERS
1.	As indicated by the SARS official the Technical advisor has done work, but the IP belongs to SARS. Kindly advise if this includes all: Tobacco (Cigarettes, Cigarette tobacco, Pipe tobacco, Cigars, Snuff / snuss), Alcohol (Sorghum beer, Sorghum powder, Malt beer, Wine, Other fermented beverages, Spirits), Transport Fuel Products (Petrol, Diesel (including Biodiesel), illuminating paraffin), Health Promotion Levy Goods (Sugary beverages) and Other Excisable Goods	The scope of work which was done by SARS was to test the premise of implementing a solution for production control, marking, track and trace of excise products. The work included establishing a project and bringing SARS up to speed on the concepts and technologies involved. The work done relates only to tobacco products.
2.1	As per the RFP document 6.3 Bidding Qualification, 6.3.1.1 SARS is only interested in organisations that take accountability for service delivery. To avoid issues encountered where a single entity cannot provide the warranties of performance required or be held accountable for performance, SARS will consider Tenders submitted by a consortium or a special purpose vehicle constituted only for the purpose of responding to this RFP. Please confirm this statement.	Bidders should kindly note that this was a typo and paragraph 6.3.1.1 should read as follows "SARS is only interested in organisations that take accountability for service delivery. To avoid issues encountered where a single entity cannot provide the warranties of performance required or be held accountable for performance, SARS will consider Tenders submitted by a consortium or a special purpose vehicle constituted only for the purpose of responding to this RFP."
2.2	In the Main RFP document it is stated, i. 6.3.1.2 A Bidder must be a South African entity (Company, Close Corporation, Sole Proprietor or individual) or have a local branch office in South Africa. ii.	The answer provided in number 5.1 above should deal with this concern.

	Please confirm with reference to our point 3 above, what if the South Africa branch is a different entity, would this be seen as a consortium?	
3.	RFP Document, Page 12 of 24, Number 10 on list of required documents, bidders are requested to submit 3 years audited financials, please advise which criteria will be applied to adjudicate an acceptable set of financials and/or Balance Sheet?	<ul style="list-style-type: none"> • For financial statement to be acceptable, they should be prepared in accordance with a recognised generally accepted accounting standard, i.e. IFRS. • The financial statements should either be audited or reviewed by independent parties for credibility purposes. • The adjudication of the financial statement is based on the analysis which is performed in the same manner in which key financial statement ratios may be calculated and interpreted within the industry. • Financial statements are required to analyse whether the bidder is or has been financially stable and will have sufficient resources to carry out the contract of this nature and size.
4.	Please confirm that this tender is only for the appointment of an advisor who will assist SARS in the development of the final solution SARS will then go again out to tender on, which will be the final PPP tender of the excise solution to be adopted by SARS?	This is correct.
4.1	In this case, the winning bidder for this abovementioned tender will not be allowed to tender for the final Excise solution, as it can be seen as designing a solution for the next tender in a more favourable manner. Correct?	This is correct
4.2	There will be further tender due out later this year which will be the actual solutions for SARS to manage excisable goods in South Africa?	Yes, this is correct
4.3	As a solution provider of excisable goods marking, identification and traceability, as well as authentication and Track & Trace solutions, it would be in our best interests not to tender on this RFP so as not to jeopardise our chances in the next tender. This is how we understand this tender to be, please advise if this is not all correct.	The bidder who gets awarded this RFP 30/2017 for the appointment of Transaction Advisor would automatically be precluded from bidding in the RFP for the appointment of a solutions provider.