**RFP 17/2012 Non-intrusive Inspection Scanning and Detection Solutions**

**Communication #1**

**Date of Issue: 8 February 2012**

1. **Answers to questions posed by Bidders.**

This communication is issued in terms of paragraph 8.2.2 and 8.3 of the *SARS RFP 17-2012 1-1 Non-intrusive Inspection Scanning and Detection Solutions Main Document.*

The information contained in the table below is issued subject to the provisions of paragraph 11.3 of the *SARS RFP 17-2012 1-1 Non-intrusive Inspection Scanning and Detection Solutions Main Document.*

These questions and answers as well as issued / reissued documents referred to in this document can be found on SARS’s website at www.sars.gov.za.

Note that the communications issued by SARS are cumulative. i.e. Communication #N will contain all questions, errata released in previous communications.(Communication #M, where M is less than N).

**Question and Answer**

| **No** | **Question** | **Answer** |
| --- | --- | --- |
|  | With regards to the above mentioned tender, we have downloaded all documents from the SARS website but the Pricing Schedule for Tower 4 seems to be missing. | A Proposal in response to Scanner Tower 4 does not require a Pricing template to be completed. Indicative pricing should be supplied as part of the Scanner Tower 4 Technical Response Template for each solution component. |
|  | For tower 1, if supplier has not supplied 30 units as described in this tower to South Africa but OEM has this type of product Worldwide, would we be required to submit the equipment under Tower 4? Or would the fact that 313 units have been sold into Africa and more than 1020 units worldwide be acceptable proof of successful system installation and operation? | It is, amongst the other requirements for Scanner Tower 1, required of the Bidder to “have supplied at least 30 (thirty) baggage scanners to **Southern** African clients” (paragraph 6.2.1.3 of the *SARS RFP 17-2012 1-1 Non-intrusive Inspection Scanning and Detection Solutions Main Document*.) Southern Africa is defined to be South Africa; Lesotho, Swaziland; Botswana; Namibia; Mozambique; Zimbabwe.  In order for a solution to be proposed under Scanner Tower 4, the Bidder must motivate that it satisfies one of the stated categories of requirements listed in Table 9 of the *SARS RFP 17-2012 3-1 Business Requirements Specification.* |
|  | Would a system that incorporates ‘specialist technology’ but largely fulfils the roles found in towers 1, 2 or 3 be submitted as part of tower 4 | A solution that meets the requirements of Scanner Tower 1,2 or 3 should be proposed under that Scanner Tower regardless of the technology. If the ‘specialist technology’ satisfies one of the stated categories of requirements listed in Table 9 of the *SARS RFP 17-2012 3-1 Business Requirements Specification* it may also be proposed in Scanner Tower 4. |
|  | Please clarify your understanding of a ‘Portal’, as stated in Tower 4 and how you differentiate this from a static container scanner in tower 3? | In this RFP, a scanner portal is a solution through which objects (e.g. people, vehicles or cargo pass) while being scanned.  The ‘Fixed” container scanner solution is a solution which is designed to remain in one physical location for its useful life. |
|  | With respect to the OEM Guarantee, in the unlikely event that the local Company fails in its obligation, it would be unreasonable to expect the international company to maintain/service the equipment and/or respond to faults within the same amount of time as the local company could. Would negotiations be open to re-evaluate the OEM prices in this respect or should we price the unlikely risk into the quotes? | SARS is seeking solutions that will be supported throughout their useful life at predictable prices. The OEM guarantee to support a solution in the event that a local company fails in its obligations is a firm requirement of this RFP. Such support must be performed by the OEM or by a party appointed by the OEM at the prices in the Bidder’s Proposal. |
|  | Problems experienced with email address [RFP17-2012@sars.gov.za](mailto:RFP17-2012@sars.gov.za) | The problems experienced with the email address [rfp17-2012@sars.gov.za](mailto:rfp17-2012@sars.gov.za) have been resolved. It should also be noted that references to this address within the documents may contain an internal mailto: label to a different address. Bidders must use the text of the address and not the internal mailto links. |
|  | With reference to the Pre-Qualification Response: Tower 3: Page 2  Items 1: The Bidders are asked to provide proof that they have supplied scanner equipment and maintenance etc. to South African customers over the past three years.  Question: In the client list response, does it have to contain only clients who operate Tower 3 equipment or any x-ray security screening equipment?  Item 2: This item insists bidders have to have Tower 3 clients, but underneath refers to “baggage scanners”, requesting number and type in the Response section.  Question: Which is it, Tower 3 equipment or baggage scanners? | The Pre-qualification response template for Scanner Tower 3 should refer to a requirement for the Bidder to supply a list of clients to whom the Bidder has supplied scanner equipment. The references in the Pre-qualification response template for Scanner Tower 3 limiting the client list to whom baggage scanners have been supplied should be ignored and the client list supplied may include clients to whom any scanning equipment has been supplied or for whom scanning equipment is supported. |
|  | 3. Ref: Technical Responses:  We note that in Section 5 of the Technical Response for Towers 1, 2 and 3 there is a request for pricing.  Question: Should this not be in the Pricing Response Schedule, as this is confusing? | The pricing templates must be completed for the base specifications for solutions provided in Scanner Towers 1, 2 and 3.  The pricing to be provided in the Technical Response Templates are, as stated, budgetary, and relate to the optional additional features and configurations. The Bidder is required to specify what options are available and to provide pricing for planning purposes in the Technical Response Template. |
|  | 4. Ref: Tender Briefing 31st January 2013:  It was announced at the end of the Tender briefing that a copy of the Tender Presentation would be made  available on the SARS website to assist the bidders.  Question: To date we have not yet seen this and enquire if this will still be made available to us? | The presentation is now available on the SARS tender website |
|  | The following specifications refer:  1. Business Requirement Specification, par 5.1 Table 8 specifies that “Steel penetration must be a minimum of 200mm for high radiation devices.”  2. Technical Response Template – Scanner Tower 3, par 2.1, 2.2 and 2.3 each specifies “Steel Penetration for high radiation devices Min: 200 mm”  [*Text removed*]  ..an open public tender should allow all existing advanced technologies to be presented to SARS in order to determine which solution best serves the public interest.  We therefore request SARS to change the minimum requirement for Steel Penetration in the sections referred to above as follow: “Steel Penetration for high radiation devices Min: 180 mm”. | The Bidder should propose a solution that does not meet the steel penetration requirement of 200mm in Scanner Tower 4.  A solution to a specific business requirement will be sought through an RFQ process and will include Scanner Tower 4 Preferred Suppliers if the specific business requirement is for steel penetration of less than 200mm. |
|  | Would you be so kind as to advise us if whether you are using ASYCUDA at SARS, together with your other software’s like PPS (Passenger Profile System) and CRE (Customer research engine)? | SARS is not using ASYCUDA. |

**Errata**

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| **No** | **Document** | **Ref** | **Original Text / *Description*** | **Corrected Text / *Description*** |
|  | SARS RFP 17-2012 1-1 Non-intrusive Inspection Scanning and Detection Solutions Main Document | 9.3.2. | *The Product Portfolio criterion is specified as 16 (sixteen) for Scanner Tower 4.* | *The Product Portfolio criterion must be specified as 24 (twenty-four) for Scanner Tower 4.* |
|  | SARS RFP 17-2012 5-2-2 Technical Response Template - Scanner Tower 2 | 2.1 | Tunnel Opening  Min: 1000mmx1000mm  Max:1450mmx1450mm | Tunnel Opening  Min: 1000mmx1000mm  ~~Max:1450mmx1450mm~~  *The Maximum limitation on tunnel opening must be removed* |
|  | SARS RFP 17-2012 5-2-2 Technical Response Template - Scanner Tower 2 | 2.1 | Conveyor Capacity (Weight)  Min:1000kg  Max:3000kg | Conveyor Capacity (Weight)  ~~Min:1000kg~~  Max:3000kg  *The Minimum weight limitation must be removed* |
|  | SARS RFP 17-2012 5-2-2 Technical Response Template - Scanner Tower 2 | 2.2 | Tunnel Opening  Min:1500mmx1500mm  Max:1800mmx1800mm | Tunnel Opening  Min:1500mmx1500mm  ~~Max:1800mmx1800mm~~  *The Maximum limitation on tunnel opening must be removed* |
|  | SARS RFP 17-2012 5-2-2 Technical Response Template - Scanner Tower 2 | 2.2 | Conveyor Capacity (Weight)  Min:1000kg  Max:3500kg | Conveyor Capacity (Weight)  ~~Min:1000kg~~  Max:3500kg  *The Minimum weight limitation must be removed* |
|  | SARS RFP 17-2012 5-2-2 Technical Response Template - Scanner Tower 2 | 2.3 | Tunnel Opening  Min:2500mmx2500mm  Max:3500mmx3500mm | Tunnel Opening  Min:2500mmx2500mm  ~~Max:3500mmx3500mm~~  *The Maximum limitation on tunnel opening must be removed* |
|  | SARS RFP 17-2012 5-2-2 Technical Response Template - Scanner Tower 2 | 2.3 | Conveyor Capacity (Weight)  Min:2000kg  Max:5000kg | Conveyor Capacity (Weight)  ~~Min:2000kg~~  Max:5000kg  *The Minimum weight limitation must be removed* |
|  | SARS RFP 17-2012 5-1-1 Pre-qualification Response Template - Scanner Tower 1  SARS RFP 17-2012 5-1-2 Pre-qualification Response Template - Scanner Tower 2  SARS RFP 17-2012 5-1-3 Pre-qualification Response Template - Scanner Tower 3  SARS RFP 17-2012 5-1-4 Pre-qualification Response Template - Scanner Tower 4 | Pg2 Header | RFP 17/2012 ICT Facilities Services | RFP 17/2012 Non-Intrusive Inspection Scanning Detection Solutions |
|  | SARS RFP 17-2012 3-1 Business Requirements Specification | 3.1  4.1  5.1 | Image archiving (see paragraph Error! Reference source not found**.**) | Image archiving (see paragraph 7.5) |

**Documents Reissued**

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| **No** | **Document** | **Correct Version** |
|  | *No document has been re-issued (as at 8 February 2013)* |  |