

NON-COMPULSORY BRIEFING SESSION

RFP 17/2025

THE APPOINTMENT OF A SERVICE PROVIDER FOR THE PROVISION OF THE RED HAT LINUX AND RED HAT OPENSIFT SUBSCRIPTIONS FOR PERIOD OF THREE (3) YEARS FROM 01 OCTOBER 2025 - 30 SEPTEMBER 2028



South African Revenue Service

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- 2. Governance, Rules and Procedures**
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PURPOSE

Non - Compulsory Briefing Session

- **Purpose**
 - explain selected concepts, procedures and other aspects of the RFP
 - confirm formal registration of Bidders for notices and other communications
- **It may contain**
 - additional information
 - additional rules that must be adhered to
- **It does not**
 - cover every item in the RFP
 - replace any of the issued RFP material
 - change any of the RFP rules unless explicitly communicated in writing
- **The briefing session slides**
 - The briefing session presentation may be uploaded on SARS website and E- Tender portal .

The RFP pack remains the primary source of information for the Bidder to respond.

PROCEDURES DURING BRIEFING SESSION

- Questions during the session.
 - SARS will take questions at the end presentation; however, bidders are requested to note their questions and subsequently email them through to: tenderoffice@sars.gov.za.
 - SARS will review and focus on most pertinent themes arising from the questions and provide answers where possible
 - All questions and answers will be emailed to all the bidders as part of the wider Q & A process
 - The emailed answers will take precedence over any verbal response given in the briefing session
- The session is being recorded

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RFP TIMELINES

ACTIVITY	DUE DATE
Bid advertisement	16 July 2025
Non- Compulsory briefing session	24 July 2025
Bidders to submit written questions on or before	17 July 2025 – 28 July 2025
SARS response to Bidder's written questions	30 July 2025
Bid Closing Date	06 August 2025 @11: 00 am
Notice to bidders	September 2025

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BACKGROUND AND REQUIREMENT

- ❑ SARS has adopted a new strategic direction by increasing agility through the implementation of on-premises cloud solutions. The organisation has chosen to leverage container infrastructure with OpenShift Red Hat, providing a robust platform for container orchestration and management tailored to enterprise environments such as SARS. By utilising both Red Hat Linux and Red Hat OpenShift, the necessary support and maintenance required for the SARS production environment have been secured. Accordingly, there is a request to renew the subscriptions for Red Hat Linux and Red Hat OpenShift.
- ❑ The South African Revenue Service invites accredited Red Hat resellers or partners to submit proposals for the appointment of a service provider to supply Red Hat Linux and Red Hat OpenShift subscriptions.
- ❑ Details regarding the scope of work for the required server are provided in the shared tender documentation and will be presented in this session.



SARS RFP 17-2025
2 Annexure A - Bu



Presentation of
BRS by : Technical
Specialist



South African Revenue Service

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BID EVALUATION PROCESS



- Invitation to Bid –SBD 1
- Declaration of Interest (SBD 4)
- Preference Point Claim Form – SBD 6.1
- Central Registration Report (Central Database System) from NT
- Tax Compliance Status Pin
- Supplier Risk Questionnaire
- GCC
- Annual Financial Statements



SARS RFP 17-2025
I Main RFP Docum

BID EVALUATION PROCESS

Gate 1

Mandatory Evaluation



SARS RFP 17-2025
I Main RFP Docum

- See Section 7.3 of the RFP Main Document (Mandatory Evaluation Criteria)

Gate 2

Price = 90

100 points

Specific Goals = 10



RFP 17-2025 -2-3
Standard Bidding Doc

Sworn Affidavit
Preference Point Claim
Form – SBD 6.1
SARS RFP 17/2025 : Price
Response Template



SARS RFP 17-2025
3-1 Price Templatr

Gate 3



The points scored by a bidder for the price evaluation and the B-BBEE/specific goals evaluation will be added together to determine the overall points a bidder's tender will score out of 100 points

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BID EVALUATION PROCESS – GATE 2: PRICE

The Price and Specific goals points will be added together to determine each bidder's overall score out of 100 points.

Stage 1: Price Evaluation (90 points)

Bidders must refer to Annexure B – Pricing Schedule

Adjudication Criteria	Points
Price Evaluation	90



Presentation of Price Template

$$P_s = 90 \left(1 - \frac{P_t - P_{min}}{P_{min}} \right)$$

P_s = Points scored for price of Bid under consideration
 P_t = Rand value of Bid under consideration
 P_{min} = Rand value of lowest acceptable Bid

BID EVALUATION PROCESS - GATE 2: SPECIFIC GOALS

Stage 2: Specific Goals Evaluation (10 points)

Adjudication Criteria	Points
Specific goal Evaluation	10



RFP 17-2025 -2-3
Standard Bidding Doc

B-BBEE EVALUATION (GATE 2)

PRICE & B-BBEE	POINTS
Price	90
Specific Goals	10
Total points for Price and B-BBEE Specific Goals	100

Points for the B-BBEE/specific goals evaluation will be allocated in accordance with a bidder's ownership status as per SBD 6.1 Preference points claim form. Points for specific goals can only be awarded to a bidder who submits a valid B-BBEE certificate or sworn affidavit together with the SBD 6.1 Preference points claim form.

SPECIFIC GOALS

The specific goals allocated points in terms of this tender	Number of points allocated (90/10 system)	Evidence Required
Entity with at least 51% Black Ownership	2	B-BBEE certificate or Sworn Affidavit
Entity with at least 30% Black Women Ownership	4	B-BBEE certificate or Sworn Affidavit
The entity is at least 51% Black Owned by Persons With Disabilities (PWD) .	4	B-BBEE certificate or Sworn Affidavit

REQUIREMENTS FOR SPECIFIC GOALS

- ❑ Bidders **MUST** complete and sign the SBD 6.1 form to claim the Bidder's B-BBEE preference points Bidders who do not claim preference points may be scored zero for Specific goals.
- ❑ The B-BBEE certificate or sworn affidavit should be submitted in the name of the bidding entity.
- ❑ Entities who are in a holding and subsidiary relationships must submit a list / annexure of the B-BBEE certificate indicating the subsidiaries to the holding company
- ❑ Incorporated JVs or Consortiums must submit the B-BBEE certificate or affidavit of the entity. Unincorporated JVs must submit a consolidated B-BBEE certificate as if they were a group structure for every separate bid
- ❑ JVs or Consortiums are also required to submit signed JV or Consortium agreements

SPECIFIC GOALS POINTS ALLOCATION AND EVIDENCE

#	Classification	Turnover	Submission requirement
1.	Exempted Micro Enterprise (EME)	Below R10 million p.a.	<ul style="list-style-type: none"> A sworn affidavit or B-BBEE certificate from CIPC.
2.	Qualifying Small Enterprise (QSE)	Above R10 million up to R50 million p.a.	<ul style="list-style-type: none"> A sworn affidavit for entities with 51% Black Ownership and above; or A copy of B-BBEE Rating Certificate from a SANAS accredited rating agency for entities with 50% and less black ownership.
3.	Large Enterprise (LE)	Above R50 million p.a.	<ul style="list-style-type: none"> A copy of B-BBEE Rating Certificate from a SANAS accredited rating agency.

VALID B-BBEE SWORN AFFIDAVITS

- The Department of Trade, Industry and Competition (the dtic) has designed sworn affidavit templates and qualifying measured entities must use these templates.
- Affidavits must be sworn or affirmed before a person authorized to administer the oath or take the affirmation.
- Name/s of deponent as they appear in the identity document and the identity number must be completed.
- Designation of the deponent as either the director, owner or member must be indicated in order to know that the person deposing to the sworn affidavit is duly authorised.
- The date on the affidavit is the date on which the deponent is saying that the information stated in the affidavit is true.
- The deponent must then sign the affidavit in the presence of Commissioner of Oaths. The signature of the deponent and the Commissioner of Oaths must be on the same day.
- The Commissioner must give their details on the affidavit.(Usually the commissioner stamp and signature)

SARS reserves the right to request that bidders submit their Black ownership and turnover information in support of their Affidavits.



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FINANCIAL ANALYSIS EVALUATION

Bidders are required to submit the public interest score and complete sets of audited / independently reviewed annual financial statements in compliance with the Companies Act for the three (3) most recent financial periods in the name of the bidding entity. The financial statement analysis will be conducted on the shortlisted bidders.

The annual financial statements must contain:

- Statement of Profit and Loss and Other Comprehensive Income;
- Statement of Financial Position;
- Statement of Cash Flows;
- Statement of changes in equity/ net assets ; and
- Accompanying Notes.

Entities which are trading for less than three (3) financial periods must provide:

- A letter detailing that fact, signed by a duly authorised representative of the entity;
- The annual financial statements that the entity is able to provide, taking into account the period that it has been trading; and
- Any other information or documentation which would provide more clarity on the financial history of the bidder.

FINANCIAL ANALYSIS EVALUATION

In the event of the bid being in the form of a Joint Venture (JV), the following is required:

- Annual financial statements of the JV for a registered JV and for unincorporated JV annual financial statements of each company;
- A JV legal agreement detailing the percentage ownership of each entity; and
- A consolidated B-BBEE Certificate.

If the bidder cannot provide the preceding year's audited / independently reviewed financial statements as part of its bid submission, the bidder should submit draft annual financial statements or its latest management accounts, together with the three (3) most recent years audited / independently reviewed annual financial statements.

SARS reserves the right to request further information with regards to the annual financial statements of a bidder at a later stage.

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SERVICE AGREEMENTS

- The tender pack included the General Conditions of the Contract GCC
- As pre main RFP the document must be initialled and returned with the bid submission.
- Bidders must note that the SARS will share the Agreement with the recommended bidder

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Exhibit 1

Pre-qualification documents

Section 1

- Pre-qualification documents (SBD documents)

Section 2

- Supporting documents for Mandatory responses
- 3 years audited /reviewed Financial statements

Section 3



- Company profile
- Supplementary information

Section 4

- Signed GCC



FILE 2: ORIGINAL

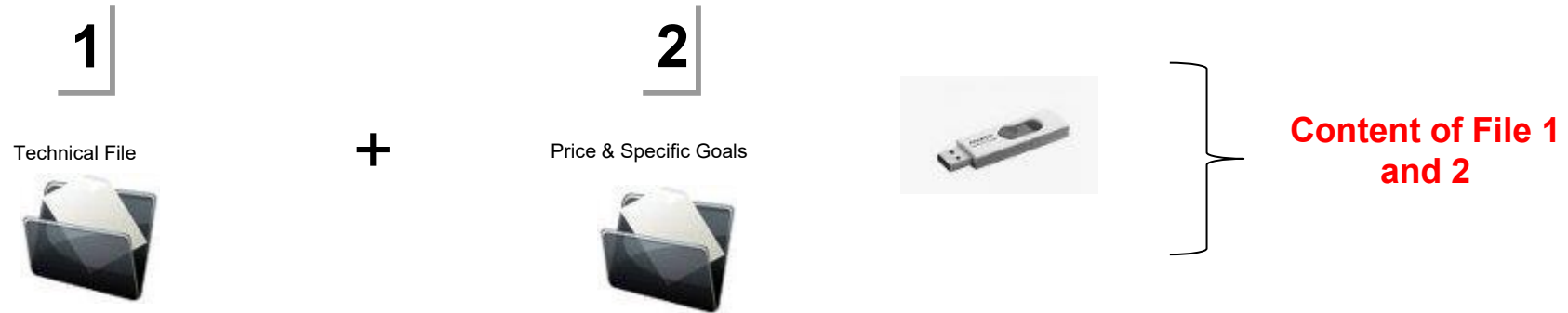
Exhibit 1	Pricing Template	
Exhibit 2	<ul style="list-style-type: none">• B-BBEE Certificate/ Sworn Affidavit• SBD 6.1	

Please ensure that each file is labelled with the bidder's name and indexed properly for convenient reference during the evaluation. Additionally, the USB should also have the bidder's name clearly marked on it.

BID SUBMISSION

Bidders must submit two files (File 1 & 2) and a USB with content of each file by **06 August 2025 at 11:00 .am**

Bid documents will only be considered if received by SARS before and on the Closing Date and time.



TENDER BOX

Tender Office SARS Procurement, Lehae La
SARS Head Office, 299 Bronkhorst Street
New Mucleneuk, Pretoria



Any enquiries must be referred, in writing via email:
tenderoffice@sars.gov.za

Thank you
Siyabulela
Siyabonga
Siyathokoza
Dankie
Re a leboga
Re a leboha
Ro livhuwa
Ha khensa



Solidarity

Equality

Sustainability



South African Revenue Service