**SARS RFP 02-2024**

**Tower C**

**Unified Communications Platform as a Service (CPaaS)**

**Mandatory Response Template — All Categories**

**FOR All Categories**

**Requirements:** Bidder Organisation; Licences; SMS, USSD, OR Short Message Code Messages; SMS Traffic; Email Messages; Printed Letters; LIVECHAT & AI/LLM Carrier Solution, Compulsory Briefing Sessions; Compulsory Price Schedules Workshop Session.

***Instructions***

1. *The Bidder is instructed to follow the format (section numbering, headings etc.) of this mandatory response template exactly. The Bidder must not deviate from the numbering scheme nor deviate from the order in which the sections and subsections are presented in this template.*
2. *Each section of this Mandatory Response Template corresponds to a mandatory criterion. Within each section is an explanation (in italics) of what is required to be submitted by the Bidder in its response. Omitting a section, a required response, answer, or required documentation will result in SARS disqualifying the Bidder.*
3. *The response to each section of the Mandatory Response Template must be separated by a file divider in the Bidder’s hardcopy response.*
4. *The Bidder must attach documentary evidence of claims where specifically requested and, where directed, may attach additional documentation. All documentation must be placed in a subsection of Section 8 (Additional Documentation) located at the end of this template and a reference to the documentation must be made by the Bidder in the “Table B: References to Additional Documentation” of the referring section. SARS is not under any obligation to evaluate material that is not referenced within “Table B: References to Additional Documentation” and in the manner set out above.*
5. *The Bidder must use this MS-Word document as a template for its response. The Bidder may delete these italicised instructions and the tables headed by “Instructions for completing a Response to Table A” and “Instructions for completing Response Table B” from the completed template in its Proposal.*

***Important note regarding the contents of the Bidder’s response***

1. *The accuracy of the content of the Bidder’s response is paramount. SARS may, at its discretion, conduct a due diligence to verify the claims made in the Bidder’s Proposal during or after SARS’s evaluation of the mandatory criteria. The Bidder is advised to note the provisions of the RFP with regard to misrepresentation and disqualification in the RFP Main Document.*
2. *Unless otherwise specified, where responses are required to indicate Bidder’s capability, the Bidder’s current capabilities must be given.*
3. *The Bidder must make clear every aspect of its response to the information sought. SARS does not take any responsibility to clarify any aspect of the Bidder’s response. SARS may at its own discretion seek clarification from the Bidder. Any interpretation that is made by SARS evaluators of an ambiguous response will be final and need not be clarified by SARS.*
4. *SARS will evaluate the Bidder’s Proposal based on the information contained in the Proposal (and any clarifications, verifications, or due diligence conducted by SARS). SARS has no responsibility to take extraneous information into account in its evaluation.*

**Mandatory Response**

**[Bidder Name]**

1. Bidder organisation

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| ***Mandatory requirement*** | | |
| Reference: RFP Main Document paragraph 8.3.  **SARS is interested only in organisations that take full accountability for service delivery. Thus, any Bidder, be it a juristic person, partnership, sole proprietor, or any special purpose vehicle, must take full accountability for service delivery.**  **A Bidder must be registered in South Africa in terms of South African laws and operate in South Africa.**  **NB: The Bidder must have attached its CIPC registration. In terms of consortiums or JVs, incorporated JVs must submit their CIPC registration and unincorporated JVs must submit individual CIPC registration documents*.*** | | |
| ***Instructions for completing Response Table A below.***   * *The Bidder must complete all fields in Response Table A in full.* | | |
|  | **Field name** | ***Instructions*** |
| Comply/Do Not Comply | *The Bidder must supply a response of “Comply” or “Do not Comply”. Any other response made in this column will be interpreted as “Do not Comply”.* |
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| ***Instructions for completing Response Table B below.***   * *The Bidder must attach its Companies and Intellectual Property Commission (CIPC) registration or consortium agreement or Joint Venture (JV) agreement documentation to support the Bidder’s declaration above in accordance with the instructions to add and reference attached documentation.* * *Notwithstanding the above requirement, SARS, at its sole discretion, may perform its own verification of the Bidder’s registration or consortium agreement or Joint Venture (JV) agreement as a Bidder registered in South Africa under South African laws.* * *If the Bidder wishes to attach additional documentation the Bidder must attach it as a subsection of the Additional Documentation Section (Section 8) at the end of this template. The Bidder must create a new subsection in the Additional Documentation (Section 8) for each additional document and place the document within the subsection.* * *The Bidder must then enter the following information in Response Table B (References to Additional Documentation) for each document the Bidder has attached.*   + *The Reference where the document can be found must be entered in the “Reference” field. (e.g., Section 8.1)*   + *The Document Title must be entered in the “Document Title” field (e.g., CIPC Registration Certificate* *or consortium agreement or Joint Venture [JV] agreement”)*   + *The Bidder must indicate what aspect of its response to the information requested by SARS in this section is supported by the additional documentation in the ‘Submitted in Support Of’ field. (e.g., “Company Registration or consortium agreement or Joint Venture [JV] agreement”)* * *The Bidder may add more rows to “Table B: Reference to Additional Documentation” table if necessary.* * *It remains the Bidder’s responsibility to provide sufficient information to support its claim to satisfy the mandatory requirement.* |

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| **Bidder Organisation** | |
| **Response Table A** | |
| **Declaration** | **Comply/Do Not Comply** |
| In compliance with the mandatory requirement, the Bidder declares its compliance with the requirement that the Bidder is registered in South Africa in terms of South African laws and the Bidder must be operating in South Africa |  |

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| **Response Table B: References to Additional Documentation** | | |
| **Reference** | **Document Title** | **Submitted in Support of** |
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1. Licences

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| ***Mandatory requirement*** | | |
| *Reference: RFP Main Document paragraph 8.3.*  ***The Bidder must possess Independent Communications Authority of South Africa (ICASA) Individual ECS (I-ECS) regulatory licence to provide the services for which it is bidding in Tower C.***  ***NB: The Bidder must submit proof of licence(s) it holds, together with a warranty that enables it to provide the services for which it is bidding. The Bidder may rely on regulatory licences held by a parent company or subsidiary, provided that the Bidder explains how such reliance will comply with regulatory requirements and provides a warranty of compliance. The Bidder may not rely on a third party’s licence(s). The evidence of licence-holding must correspond with the licence the Bidder claims to hold.*** | | |
| ***Instructions for completing Response Table A below.***   * *The Bidder must complete all fields in Response Table A in full.* * *The Bidder may add more lines to Response Table A if necessary.* | | |
|  | **Field name** | ***Instructions*** |
| Licence holding compliance | The Bidder must respond either “Comply” or “Do not Comply”. By responding “Comply” the Bidder warrants that it currently (as at the Closing Date) holds the licences necessary to deliver the full scope of services of Tower C. Any response other than “Comply” will be treated by SARS as a statement that the Bidder does not comply with this criterion. |
| Licence Requirement | The Bidder must set out the licences it is required to hold to deliver the solution it has proposed in its Proposal. |
| Licence Holding | The Bidder must set out its licence holding that satisfies the corresponding licence requirement. |
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| ***Instructions for completing Response Table B below.***   * *The Bidder must attach relevant documentation to support the Bidder’s declaration above in accordance with the instructions to add and reference attached documentation, including copies of licences.* * *If the Bidder wishes to attach additional documentation the Bidder must attach it as a subsection of the Additional Documentation Section (Section 8) at the end of this template. The Bidder must create a new subsection in the Additional Documentation (Section 8) for each additional document and place the document within the subsection.* * *The Bidder must then enter the following information in Response Table B (References to Additional Documentation) for each document the Bidder has attached.*    + *The Reference where the document can be found must be entered in the “Reference” field. (e.g., Section 8.1).*   + *The Document Title must be entered in the “Document Title” field (e.g., “ICASA Licence”).*   + *The Bidder must indicate what aspect of its response to the information requested by SARS in this section is supported by the additional documentation in the ‘Submitted in Support of’ field. (e.g., “Proof of licences held”).* * *The Bidder may add more rows to “Table B: Reference to Additional Documentation” table if necessary.* * *It remains the Bidder’s responsibility to provide sufficient information to support its claim to satisfy the mandatory requirement.* |

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| **Licences** | | |
| **Response Table A** | | |
| **Licence holding compliance** | | **Comply/Do not Comply** |
| The Bidder warrants that it currently (as at the Closing Date) holds the licences necessary to deliver the full scope of services of Tower C. | |  |
| **Licence Requirement** | **Licence holding** | |
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| **Response Table B: References to Additional Documentation** | | |
| **Reference** | **Document Title** | **Submitted in Support of** |
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1. Operating Capacity for SMS, USSD, or short message code messages

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| ***Mandatory requirement*** |
| *Reference: RFP Main Document paragraph 8.3.*  ***‘The Bidder must have carried at least 70 000 000 (seventy million) SMS, USSD or short message code messages in the 12-month period, over the last five (5) years, from the closing date of the tender (27 June 2024).’***  **NB: A Bidder must submit relevant documentation that demonstrate that the Bidder has carried at least 70 000 000 (seventy million) SMS, USSD or short message code messages in the last 12-month period, over the last five (5) years, from the closing date of the tender (27 June 2024).** |

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| ***Instructions for completing Response Table A below.***   * *The Bidder must complete all fields in Response Table A in full.* * *The Bidder may add more lines to Response Table A if necessary.* | | |
|  | **Field name** | ***Instructions*** |
| *Customer Name* | *The Bidder must supply the full name of the current or recent customer of the Bidder.*  *The Bidder cannot use the customer of a subcontractor as a reference; the customer must have a current or recent contract with the Bidder for the services.*  *SARS is seeking the names of South African customers to whom the Bidder delivers or delivered services within the borders of South Africa.* |
| *Services delivered for Customer* | *The Bidder must describe in full the services that the Bidder renders or rendered to the customer.*  *If the services described were in any way delivered with a subcontractor or third party, this must be fully disclosed.* |
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| ***Instructions for completing Response Table B below.***   * *If the Bidder wishes to attach additional documentation the Bidder must attach it as a subsection of the Additional Documentation Section (Section 8) at the end of this template. The Bidder must create a new subsection in the Additional Documentation (Section 8) for each additional document and place the document within the subsection.* * *The Bidder must then enter the following information in Response Table B (References to Additional Documentation) for each document the Bidder has attached.*   + *The Reference where the document can be found must be entered in the “Reference” field. (e.g., Section 8.1).*   + *The Document Title must be entered in the “Document Title” field (e.g., “Reference”).*   + *The Bidder must indicate what aspect of its response to the information requested by SARS in this section is supported by the additional documentation in the ‘Submitted in Support of’ field. (e.g., “Reference from customer substantiating the number of sites”).* * *The Bidder may add more rows to “Table B: Reference to Additional Documentation” table if necessary.* * *It remains the Bidder’s responsibility to provide sufficient information to support its claim to satisfy the mandatory requirement.* |

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| **Customer Name** | **Services delivered for Customer** |
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| **Response Table B: References to Additional Documentation** | | |
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1. Operating Capacity for SMS traffic

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| ***Mandatory requirement*** |
| *Reference: RFP Main Document paragraph 8.3.*  ***‘The Bidder must propose a solution that carries the SMS traffic directly to the mobile network operators and not to other wireless application service providers. The Bidder must have and supply proof of existing agreements that are in place with all mobile network operators in terms of which SMSs to subscribers of each mobile operator network are carried.’***  **NB: A Bidder must provide proof that demonstrates that it has an existing agreement in place with all mobile network operators in terms of which SMSs to subscribers of each mobile operator network are carried.** |

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| ***Instructions for completing Response Table A below.***   * *The Bidder must complete all fields in Response Table A in full.* * *The Bidder may add more lines to Response Table A if necessary.* | | |
|  | **Field name** | ***Instructions*** |
| *Customer Name* | *The Bidder must supply the full name of the current or recent customer of the Bidder.*  *The Bidder cannot use the customer of a subcontractor as a reference; the customer must have a current or recent contract with the Bidder for the services.*  *SARS is seeking the names of South African customers to whom the Bidder delivers services within the borders of South Africa.* |
| *Services delivered for Customer* | *The Bidder must describe in full the services that the Bidder renders to the customer.*  *If the services described were in any way delivered with a subcontractor or third party, this must be fully disclosed.* |
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| ***Instructions for completing Response Table B below.***   * *If the Bidder wishes to attach additional documentation the Bidder must attach it as a subsection of the Additional Documentation Section (Section 8) at the end of this template. The Bidder must create a new subsection in the Additional Documentation (Section 8) for each additional document and place the document within the subsection.* * *The Bidder must then enter the following information in Response Table B (References to Additional Documentation) for each document the Bidder has attached.*   + *The Reference where the document can be found must be entered in the “Reference” field. (e.g., Section 8.1).*   + *The Document Title must be entered in the “Document Title” field (e.g., “Reference”).*   + *The Bidder must indicate what aspect of its response to the information requested by SARS in this section is supported by the additional documentation in the ‘Submitted in Support of’ field. (e.g., “Reference from customer substantiating the number of sites”).* * *The Bidder may add more rows to “Table B: Reference to Additional Documentation” table if necessary.* * *It remains the Bidder’s responsibility to provide sufficient information to support its claim to satisfy the mandatory requirement.* |

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| **Customer Name** | **Services delivered for Customer** |
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| **Response Table B: References to Additional Documentation** | | |
| **Reference** | **Document Title** | **Submitted in Support of** |
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1. Operating Capacity for Email messages

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| ***Mandatory requirement*** |
| *Reference: RFP Main Document paragraph 8.3.*  ***‘The Bidder must have carried at least 10 000 000 (ten million) email messages in a 12-month period, over the last five (5) years, from the closing date of the tender (27 June 2024).’***  **NB: A Bidder must submit relevant documentation that demonstrates that it has carried at least 10 000 000 (ten million) email messages in a 12-month period, over the last five (5) years, from the closing date of the tender (27 June 2024).** |

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| ***Instructions for completing Response Table A below.***   * *The Bidder must complete all fields in Response Table A in full.* * *The Bidder may add more lines to Response Table A if necessary.* | | |
|  | **Field name** | ***Instructions*** |
| *Customer Name* | *The Bidder must supply the full name of the current or recent customer of the Bidder.*  *The Bidder cannot use the customer of a subcontractor as a reference; the customer must have a current or recent contract with the Bidder for the services.*  *SARS is seeking the names of South African customers to whom the Bidder delivers or delivered services within the borders of South Africa.* |
| *Services delivered for Customer* | *The Bidder must describe in full the services that the Bidder renders or rendered to the customer.*  *If the services described were in any way delivered with a subcontractor or third party, this must be fully disclosed.* |
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| ***Instructions for completing Response Table B below.***   * *If the Bidder wishes to attach additional documentation the Bidder must attach it as a subsection of the Additional Documentation Section (Section 8) at the end of this template. The Bidder must create a new subsection in the Additional Documentation (Section 8) for each additional document and place the document within the subsection.* * *The Bidder must then enter the following information in Response Table B (References to Additional Documentation) for each document the Bidder has attached.*   + *The Reference where the document can be found must be entered in the “Reference” field. (e.g., Section 8.1)*   + *The Document Title must be entered in the “Document Title” field (e.g., “Reference”)*   + *The Bidder must indicate what aspect of its response to the information requested by SARS in this section is supported by the additional documentation in the ‘Submitted in Support of’ field. (e.g., “Reference from customer substantiating the number of sites”)* * *The Bidder may add more rows to “Table B: Reference to Additional Documentation” table if necessary.* * *It remains the Bidder’s responsibility to provide sufficient information to support its claim to satisfy the mandatory requirement.* |

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| **Customer Name** | **Services delivered for Customer** |
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| **Response Table B: References to Additional Documentation** | | |
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1. Operating Capacity for printed letters

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| ***Mandatory requirement*** |
| *Reference: RFP Main Document paragraph 8.3.*  ***‘The Bidder must have carried at least 10 000 000 (ten million) printed letters in a 12-month period, over the last five (5) years, from the closing date of the tender (27 June 2024).’***  **NB: A Bidder must submit relevant documentation that demonstrates that it has carried at least 10 000 000 (ten million) printed letters in the 12-month period, over the last five (5) years, from the closing date of the tender (27 June 2024).** |

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| ***Instructions for completing Response Table A below.***   * *The Bidder must complete all fields in Response Table A in full.* * *The Bidder may add more lines to Response Table A if necessary.* | | |
|  | **Field name** | ***Instructions*** |
| *Customer Name* | *The Bidder must supply the full name of the current or recent customer of the Bidder.*  *The Bidder cannot use the customer of a subcontractor as a reference; the customer must have a current or recent contract with the Bidder for the services.*  *SARS is seeking the names of South African customers to whom the Bidder delivers or delivered services within the borders of South Africa.* |
| *Services delivered for Customer* | *The Bidder must describe in full the services that the Bidder renders rendered to the customer.*  *If the services described were in any way delivered with a subcontractor or third party, this must be fully disclosed.* |
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| ***Instructions for completing Response Table B below.***   * *If the Bidder wishes to attach additional documentation the Bidder must attach it as a subsection of the Additional Documentation Section (Section 8) at the end of this template. The Bidder must create a new subsection in the Additional Documentation (Section 8) for each additional document and place the document within the subsection.* * *The Bidder must then enter the following information in Response Table B (References to Additional Documentation) for each document the Bidder has attached.*   + *The Reference where the document can be found must be entered in the “Reference” field. (e.g., Section 8.1).*   + *The Document Title must be entered in the “Document Title” field (e.g., “Reference”).*   + *The Bidder must indicate what aspect of its response to the information requested by SARS in this section is supported by the additional documentation in the ‘Submitted in Support of’ field. (e.g., “Reference from customer substantiating the number of sites”).* * *The Bidder may add more rows to “Table B: Reference to Additional Documentation” table if necessary.* * *It remains the Bidder’s responsibility to provide sufficient information to support its claim to satisfy the mandatory requirement.* |

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| **Customer Name** | **Services delivered for Customer** |
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1. OPERATING CAPACITY FOR LIVECHAT & AI/LLM cARRIER SOLUTION

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| ***Mandatory requirement*** |
| *Reference: RFP Main Document paragraph 8.3.*  **‘*The Bidder must have carried at least 10 000 000 (ten million) live chat messages in a 12-month period, over the last five (5) years, from the closing date of the tender (27 June 2024).’***  **NB: A Bidder must submit relevant documentation that demonstrates that it has carried at least 10 000 000 (ten million) live chat messages in a 12-month period, over the last five (5) years, from the closing date of the tender (27 June 2024).** |

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| ***Instructions for completing Response Table A below.***   * *The Bidder must complete all fields in Response Table A in full.* * *The Bidder may add more lines to Response Table A if necessary.* | | |
|  | **Field name** | ***Instructions*** |
| *Customer Name* | *The Bidder must supply the full name of the current or recent customer of the Bidder.*  *The Bidder cannot use the customer of a subcontractor as a reference; the customer must have a current or recent contract with the Bidder for the services.*  *SARS is seeking the names of South African customers to whom the Bidder delivers or delivered services within the borders of South Africa.* |
| *Services delivered for Customer* | *The Bidder must describe in full the services that the Bidder renders or rendered to the customer.*  *If the services described were in any way delivered with a subcontractor or third party, this must be fully disclosed.* |
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| ***Instructions for completing Response Table B below.***   * *If the Bidder wishes to attach additional documentation the Bidder must attach it as a subsection of the Additional Documentation Section (Section 8) at the end of this template. The Bidder must create a new subsection in the Additional Documentation (Section 8) for each additional document and place the document within the subsection.* * *The Bidder must then enter the following information in Response Table B (References to Additional Documentation) for each document the Bidder has attached.* * *The Reference where the document can be found must be entered in the “Reference” field. (e.g., Section 8.1).* * *The Document Title must be entered in the “Document Title” field (e.g., “Reference”).* * *The Bidder must indicate what aspect of its response to the information requested by SARS in this section is supported by the additional documentation in the ‘Submitted in Support of’ field. (e.g., “Reference from customer substantiating the number of sites”)* * *The Bidder may add more rows to “Table B: Reference to Additional Documentation” table if necessary.* * *It remains the Bidder’s responsibility to provide sufficient information to support its claim to satisfy the mandatory requirement.* |

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| **Customer Name** | **Services delivered for Customer** |
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| **Response Table B: References to Additional Documentation** | | |
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1. COMPULSORY BRIEFING SESSIONS

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| ***Mandatory requirement*** | | |
| Reference: RFP Main Document paragraph 8.3  **‘*The Bidder(s) must have attended the compulsory Briefing Session.’***  **NB: An attendance register will be taken at the compulsory briefing session and a certificate of attendance will be issued (which will be submitted as part of the mandatory requirement, as per the Mandatory Response template). If the Bidder does not attend this compulsory briefing session, the Bidder will be disqualified.** | | |
| **Instructions for completing Response Table A below.**   * *The Bidder must complete all fields in Response Table A in full. The Bidder Must submit details.* * *The Bidder may add more lines to its Response in Table A if necessary.* | | |
|  | **Field name** | ***Instructions*** |
| The Bidder(s) must have attended the compulsory briefing session | *The Bidder either respond Comply/Do not comply* |
| Comment | *Any comment* |
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| **Response Table A** | | | | |
|  | | **Comply/Do not comply** | | **Comment** |
| The Bidder(s) must have attended the compulsory briefing session | |  | |  |
| **Response Table B: References to Attached Documentation** | | | | |
| **Reference** | **Document Title** | | **Submitted In Support of** | |
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1. Compulsory price workshop session

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| ***Mandatory requirement*** | | |
| Reference: RFP Main Document paragraph 8.3  **‘*The Bidder(s) must have attended the compulsory price workshop session.’***  **NB: An attendance register will be taken at the compulsory price workshop session and a certificate of attendance will be issued (which will be submitted as part of the mandatory requirement, as per the Mandatory Response template). If the Bidder does not attend this compulsory price workshop session, the Bidder will be disqualified.** | | |
| **Instructions for completing Response Table A below.**   * *The Bidder must complete all fields in Response Table A in full. The Bidder must submit details.* * *The Bidder may add more lines to its Response in Table A if necessary.* | | |
|  | **Field name** | ***Instructions*** |
| The Bidder(s) must have attended the compulsory price workshop session | *The Bidder responded either Comply/Do not Comply* |
| Comment | *Any comment* |
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| **Response Table A** | | | | |
|  | | **Comply/Do not comply** | | **Comment** |
| The Bidder(s) must have attended the compulsory price workshop session | |  | |  |
| **Response Table B: References to Attached Documentation** | | | | |
| **Reference** | **Document Title** | | **Submitted in Support of** | |
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1. Authorised Signature of Bidder

*I declare that the responses and the information provided above are accurate, complete, and correct and that I am authorised to sign this declaration on behalf of the Bidder.*

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| **Signature of Bidder’s Authorised Signatory** |  |
| **Name** |  |
| **Capacity** |  |
| **Date** |  |

1. Additional Documentation
   1. [Note to Bidder: the Document Title must be entered here]

[The Actual document must be pasted in here]

* 1. *[Note to Bidder: the Document Title must be entered here]*

*[The* Actual *document must be pasted in here]*

* 1. *[Note to* Bidder*: the Document Title must be entered here]*

*[The* Actual *document must be pasted in here]*

*[The* bidder *may include more subsections to accommodate more additional documentaTIon]*