

RFP 11 /2025: Request for proposals: Appointment of a panel of service providers for a period of five (5) years for the supply, maintenance and support of non-intrusive inspection, scanning and detection solutions

Communication #1

Date of Issue: 19 August 2025

Questions and Answers:

No	Question	Answer
1.	A request for an extension of the deadline with at least 10 working days to allow the bidders and OEMs the appropriate time to prepare supporting documentation.	Request for extension is granted the new closing date is 18 September 2025
2.	How can foreign companies get this hazardous goods certificate if they don't have a partner in South Africa.? Is it possible?	All the companies (International and Local) to refer to SAHPRA (South African Health Products Regulatory Authority) https://www.sahpra.org.za/

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3.	Is truck arrival and exit management also within the scope of the project?	No – this will remain a separate process
4.	The conflict with mobile scanners is that if you have a fast scan mode you need to have bigger radiation barriers. If you have use the mobile mode you only get 15 per hour. Its an either or.	Bidders are advised to consult the SARS RFP 11/2025 Business Requirements Specification to review all compliance requirements, including both inclusions and exclusions. The requirements set forth by SARS adhere to established industry standards.
5.	To confirm, can we part bid? I.e. bid on only one category requested? Not both?	Yes, the SARS requirements indicate that potential bidders may choose to bid either Category A OR Category B OR bid for BOTH categories
6.	If the video needs to be analyzed in the central place, is the solution need include the network for data/image transmission and date/image storage?	The bidder must provide the bandwidth requirement for their solution Backup storage is for SARS to accommodate but the bidder needs to provide the server to process the images and the linked analysis software and do the storage around these related elements.
7.	Please confirm, no pricing to be submitted at this stage (RFP)?	No pricing to be submitted at this stage, Pricing will be requested after the establishment of the panel, through an RFQ process once the need is identified for the procurement of a particular scanner.

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8.	Radiations detection requirements, is this to detect radiation in cargo or are measuring radiation within the screening area?	Radiation measuring dosimeters for the scanner exclusion zone is included. Not radiation portals. The only radiation detectors would be from the advanced software that can detect shielded enclosures as X-rays cannot “see” radiation
9.	Would SARS welcome offerings that have both high-energy and backscatter X-ray on the same systems?	SARS requirement is separated into category A high energy and category B Low energy backscatter and will be evaluated in each category.
10.	In the event that an OEM bids directly and is appointed to the Panel, would BBBEE be required at the RFQ stage and how would this work as an international OEM?	<p>B-BBEE/Specific Goals will be evaluated on all bidders on the panel during the RFQ Stage in line with the requirements of the Preferential Procurement Policy Framework Act, 2000, its Regulations and SARS Preferential Procurement Policy.</p> <p>International OEMs are encouraged to have local presence to improve on their competitive standing.</p> <p>B-BBEE/Specific Goals is not a disqualifier. Bidders will be scored in line with SARS’ B-BBEE/Specific Goals requirements and will score zero for B-BBEE/Specific Goals if it does not meet any of the B-BBEE/Specific Goals requirements, in line with the requirements of the Preferential Procurement Policy Framework Act, 2000, its Regulations and SARS Preferential Procurement Policy.</p>
11.	SARS requested a threat insertion as well as AI, the two do not work in conjunction with each other. Do you have a specific threat library of items that you are looking for to be put onto the scanner?	<p>The threat insertion method is part of the baseline calibration software and needs to be monitored so the equipment and the resources remain vigilant.</p> <p>The AI and the resources should be part of the analysis architecture of the solution and therefore not be able to influence the outcome of the threat insertion test.</p>

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12.	SARS mandatory criteria states “Bidders to provide an import license from SAHPRA in terms of the Hazardous Substances Act.” This means that the bidder that is bidding must provide this SAHPRA license. SARS did not specify that it can be the OEM or the distributor, usually the local installer/distributor has the SAHPRA license, and not the OEM.	<p>The bidder that will respond to SARS’s tender is required to have the SAHPRA import license in terms of the Hazardous Substance Act.</p> <p>Bidders who do not have the license at the closing date and time must provide an acknowledgement letter/email of application from SAHPRA. Application timelines are 30 days from date of application. Bidders submit the license upon issue by SAHPRA.</p> <p>Bidders will be required to submit their valid SAHPRA import license during the award stage and placement onto the panel.</p>
13.	Order image and data will need to be analyzed in a central place, is the data transmission and storage within the scope?	<p>SARS requires the bidder to provide detailed requirements in terms of bandwidth and storage capacity from the bidder to plan the required bandwidth and post event storage.</p> <p>Processing capacity and temporary storage during processing is to be catered for by the bidder</p>
14.	For this specific RFP, do you want all possible products that we can offer which include civil works, or only mobile units? (Will there be more RFPs in the future since there are train stations on the Map)	SARS requirement is limited to Mobile Scanners.