



## BRIEFING SESSION QUESTIONS AND ANSWERS

### RFP 16/2016 Provision of Medical Aid Brokerage Services

Briefing date : 19 September 2016  
Briefing time : 14H00  
Briefing venue : Linton House Auditorium  
Last updated : 27/09/2016

#	QUESTION	SARS RESPONSE
	Questions received during briefing session	
1	Will the bidder win the tender if they score higher than others on technical evaluation?	The Bidder will win the tender if they score high points for BBEE. Refer to section 12.5 of page 19.
2	What happens when two companies that met technical threshold have the same BBEE score?	If companies have equal BBEE scores the bidders that scored high in terms of technical evaluation win the tender.
3	What is meant by Risk Management Services? In section 9.2.5 of page 8	Risk Management applies to reporting. SARS require the service provider to provide a health risk analysis in the form of statistical data, divisionally and regionally.
4	Kindly provide clarity on Page 8 of 26 (Request for Proposal Document); 9.2.3.8 "Provide long stay hospital admissions to	This is part of workplace health management where the broker has access to medical aid information which would inform us on possible

	facilitate continuous interventions – quarterly”.	outcomes of some patients/employees. E.g. if an employee stays in hospital for 44 days for condition X, SARS can anticipate several outcomes, possible ill health incapacity, immediate referral to EAP, family support, line management succession planning/workforce planning and as to how many of the SARS employees could be deemed as seriously ill requiring admissions i.e. workplace health intelligence.
5	When is the implementation stage?	January 2017 / February 2017.

### Questions received post briefing session

6	<p>Kindly clarify point 9 of SBD 6.1. Declaration with regard to Company/Firm.</p> <p>Does this information refer to the sub-contracting company information discussed in Point 8? Sub-contracting or does this information refers to the company who will be bidding for the SARS business?</p>	Point 9 of the SBD 6.1. Declaration with regard to Company/Firm refers to the company who will be bidding for the SARS business
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#### **N.B.**

- **Bidders are required to disclose fees applicable to the Medical Aid Brokerage Services**
- **All other Questions & Answers will be uploaded after the cut-off date 30 September 2016 for enquiries.**