

## SARS' RESPONSE TO BIDDERS' QUESTIONS

## RFP 0004/2019 - APPOINTMENT OF A SERVICE PROVIDER FOR THE PROVISION OF MARKETING AND ADVERTISING SERVICES

## ADDITIONAL QUESTIONS AND ANSWERS

No.	QUESTION	SARS' RESPONSE
1.	Please provide us with a more detailed description of the Scope and an understanding	Bidders are referred to paragraph 9 of the main RFP document for a detailed
	of what the account is worth on an annual fee basis. Is the duration of the contract $\ensuremath{3}$	description of the scope of work.
	years? If so is the R30 million spread over the three years?	
		The Successful Bidder will be appointed for a period of thirty six (36) months for the
		provision of marketing and advertising services and the budget will be spread over the
		contract term.
2.	In relation to 12.2 (Mandatory Requirements) – Does the R30 mil include the retainer,	The budget allocated includes <u>all services</u> rendered during the contract term.
	production and possible Ad hoc work? Please confirm so it is better understood how	
	the R30 mil is made up.	
3.	Are submissions required to be physical at the address "GROUND FLOOR, LINTON	Yes. Kindly refer to "Instruction to Bidder(s)" in paragraph 11.1 of the main RFP
	HOUSE, BROOKLYN BRIDGE, 570 FEHRSEN STREET, BROOKLYN, PRETORIA,	document.
	0181?	
4.	We unable to attend the briefing as we only recently got the notification from Scent. Is	https://www.sars.gov.za/Procurement/Pages/Published-Tenders.aspx
	there a tender document which details submissions which we could source?	



5.	Just confirming that the elements below are outside of the retainer scope and that we	Yes, the Bidders are not required to provide costing for "Campaign execution /
	do not need to show costing for these in the tender submission?	production" in paragraph 9.1.3.1 of the main RFP document. In respect of costing,
		Bidders must only provide SARS with what is requested in the Pricing Schedule.
	Campaign execution / production	
	This is costed separately and not part of the retainer fee. This list is not exhaustive.	
	· Radio Production	
	· TV Production	
	· Brand / campaign surveys	
	· Art buying	
	· Booking and handling fees for voiceovers / castings	
	· Music rights / royalties	
	· Model fees	
	· TV and radio performers' fees	
	· Websent / Transmission	
	· Conceptualisation and implementation of SARS specific events	
6.	Kindly forward document for Bid Number: 0004/2019 (Marketing and advertising	Tender documents are available at the following link:
	services tender).	https://www.sars.gov.za/Procurement/Pages/Published-Tenders.aspx
	Is there a breakdown of the required number of years of experience for the human	Yes. Kindly refer to "Retainer Resources" in paragraph 9.1.2.2 of the main RFP
	resources proposed in the above mentioned tender?	document.
7.	May you kindly advise what has changed on the documents and if we should expect a	The revised bid documents are available on the SARS website. In this regard,
	bid document with revised dates also?	Bidders must please note that the closing date has been extended to <u>14 June</u>
		2019 and that all changes to the main RFP document are highlighted in red.



	Change impact: Due to the changes made in the main RFP d that the following document has also been ame • Annexure B: Table 3 of the Pricing Sct	nded to align to the scope of work:	
No.	General		
8.	Bidders are advised to regularly visit the SARS website for any updates.		
9.	Kindly note that RFP 0004/2019, issued on the 26 <sup>th</sup> of April 2019 for the "Appointment of a service provider for the provision of marketing and advertising services", has been amended from 24 May 2019.		