## **QUESTIONS AND ANSWERS**

No	Questions	Answers
1.	Cluster D includes KwaZulu Natal and Eastern Cape. Could we choose to tender on the Eastern Cape solely?	Unfortunately you cannot, therefore tendering for the Eastern Cape automatically means you are tendering for cluster D.
2.	<ul> <li>Are we allowed to make sub-contracting arrangements only after the award and if it happens as it would be difficult to sub-contract when there is no contract in place?</li> </ul>	You need to make and indicate any sub-contracting arrangements when you submit your proposal/ tender. This is important for the allocation of points for B-BBEE during the evaluation stage. Kindly pay attention to SBD 6.1
	<ul> <li>How do we indicate our preferences in terms of rating? Do we rate 1 to 6 according to our preferences 1 being the highest?</li> </ul>	Please make use of annexure C to indicate the cluster you are bidding for and your preference. You are more than welcome to bid for all clusters and your preference may also be on all of them
	<ul> <li>Letters from suppliers: Are these letters to be obtained from Pest Control related suppliers only? If so, why would we need so many suppliers of pest control products?</li> </ul>	Yes this is to ensure that the service provider has alternative/contingency in the event of suppliers' unavailability.
	<ul> <li>Picture of storage with chemicals and equipment: Can we submit a picture of our store rooms which include products and equipment for all other services including pest control? We do not have a separate pest control store room.</li> </ul>	Yes you may submit your entire store rooms, please ensure that your picture target the pest control products and equipment.

- Will the fumigation be done monthly or quarterly? How do you want us to price you?
  - For Year 2 and 3 do we include the escalation costs to be factored into the price that has to appear under Year 2 and 3? Or you only need the escalation percentage to be indicated and you will only apply the suggested escalations with the appointed Service Provider?
- On a monthly basis, please refer to page 9 of the bid specification document
- Kindly provide the annual escalations for Year 2 and Year 3 in the provision table incorporated on the price template only. Please refer to page 22 of the bid specification.
- 4. Please let me know why there are no regional site meetings.
  - Emerging contractors and smmes now have to travel to Pretoria to attend the compulsory site meeting.
  - Is this tender designed for the major rich and established companies?

 Can smaller companies tender for a single region only?

- SARS is currently faced with financial constraints just like any other government department hence the briefing session was only held at the head office
- The briefing session was non-compulsory which still allows prospective bidders who did not attend to still tender.
- SARS considered small companies by ensuring that the awards of 6 clusters will be shared amongst several bidders. Further to that SARS is looking for level 1-3 B-BBEE
- You are more than welcome to tender for any cluster. Our regions are grouped into clusters, you cannot separate region within a cluster.